



# INVESTOR FACT SHEET | JANUARY 2022

Stock Symbol: CSE: AAWH.U | OTCQX: AAWH

Diluted Shares Outstanding: 180M Stock Price (1/4): \$6.18 Market Cap: \$1.11B

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\* as at January 4, 2022

## BUSINESS OVERVIEW

AWH is a vertically integrated operator with assets in Illinois, Michigan, Massachusetts, Ohio, and New Jersey. AWH owns and operates state-of-the-art cultivation facilities, growing award-winning strains and producing a curated selection of products. AWH produces and distributes Ozone branded products.

For more information, visit [www.awholdings.com](http://www.awholdings.com).

## RECENT ANNOUNCEMENTS:

- [AWH Expands Dispensary and Cultivation Footprint in Illinois](#)
- [AWH Completes the Acquisition of Ohio Cannabis Clinic](#)
- [AWH and Edie Parker Launches Latest Pre-Roll Collection in Massachusetts](#)
- [AWH Closes \\$210M Senior Debt Financing](#)
- [AWH Announces Q3 2021 Financial Results](#)
- [AWH to Open its Second Massachusetts Dispensary in Newtown](#)

## SELECT FLAGSHIP LOCATIONS:

<b>ST. LOUIS AREA</b> 	<b>CHICAGO</b> 	<b>CHICAGO</b> 	<b>BOSTON</b> 	<b>NEW JERSEY</b> 	<b>NEW JERSEY</b> 
<b>COLLINSVILLE</b> Strategically located in the retail corridor near St. Louis	<b>RIVER NORTH</b> Located just outside Chicago Loop, the central shopping and business district	<b>LOGAN SQUARE</b> Located near Palmer and Logan square steps to the train	<b>BOSTON GARDEN / FANEUIL HALL</b> Downtown Boston located between TD Garden and Faneuil Hall	<b>PARAMUS AREA</b> On Rt. 17 and a mile from Garden State Plaza in Northern NJ	<b>FORT LEE</b> Minutes to the George Washington Bridge, NJ Turnpike, and NJ Rt. 46

## 5 states 20 dispensaries

### ILLINOIS

8 retail  
1 cultivation / processing

### MASSACHUSETTS

2 retail  
1 planned retail  
1 cultivation / processing

### MICHIGAN

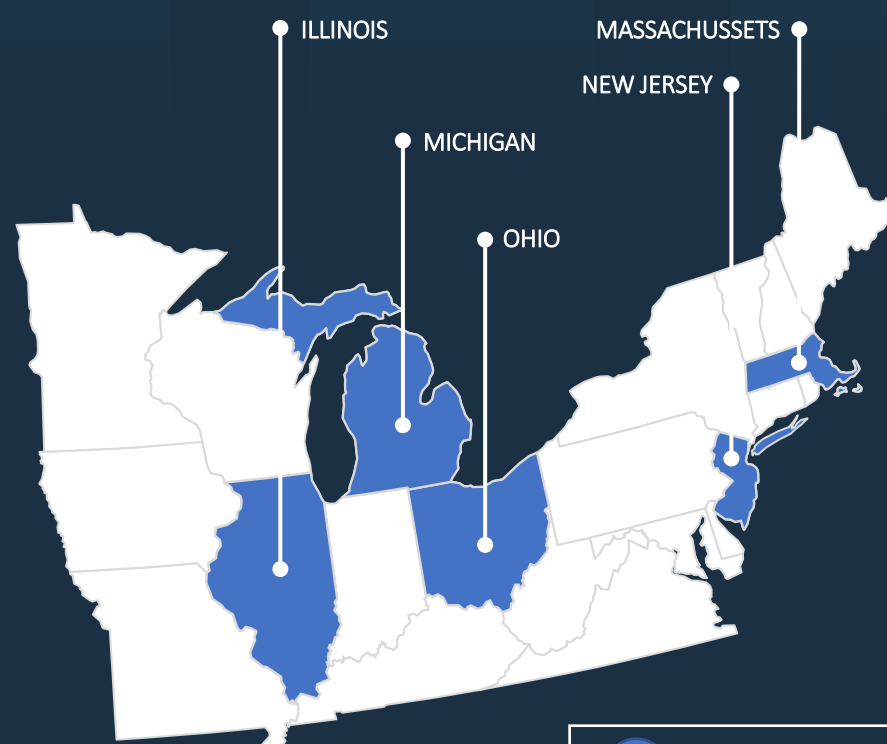
6 retail  
2 planned retail  
1 cultivation / processing

### NEW JERSEY

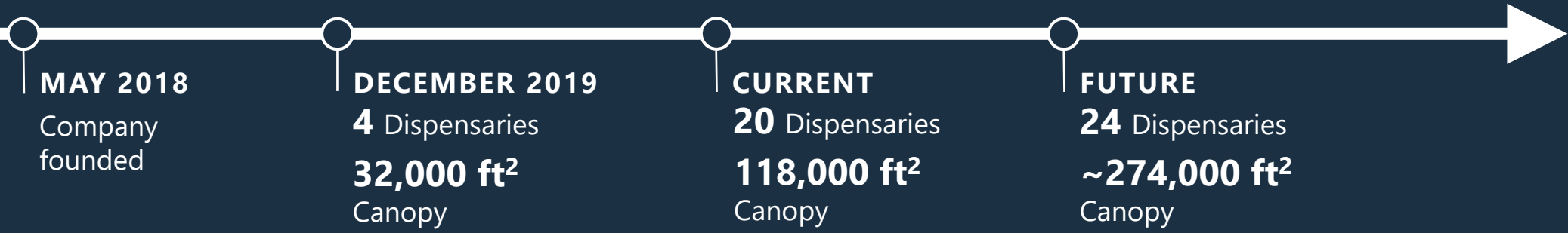
2 retail  
1 planned retail  
1 cultivation / processing

### OHIO

1 medical retail  
1 medical pending acquisition  
1 cultivation / processing

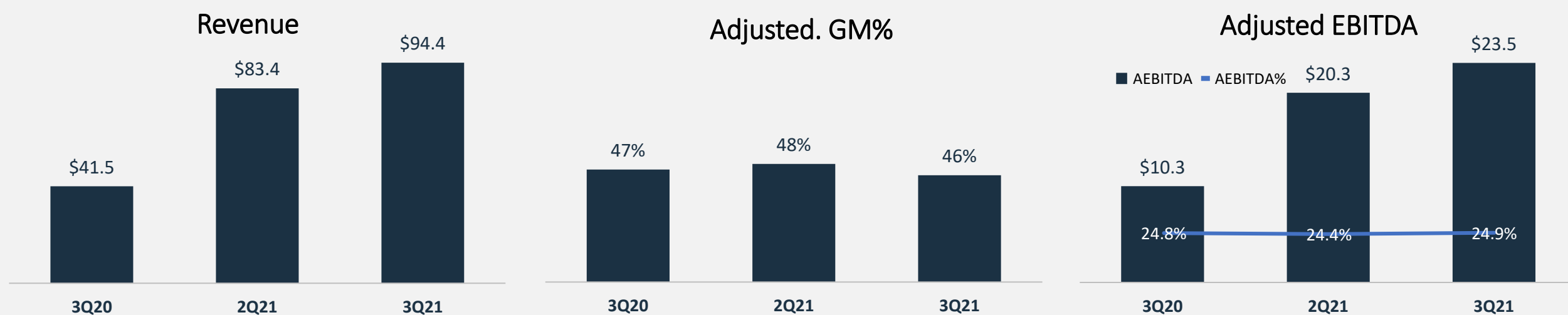


● Current Operations

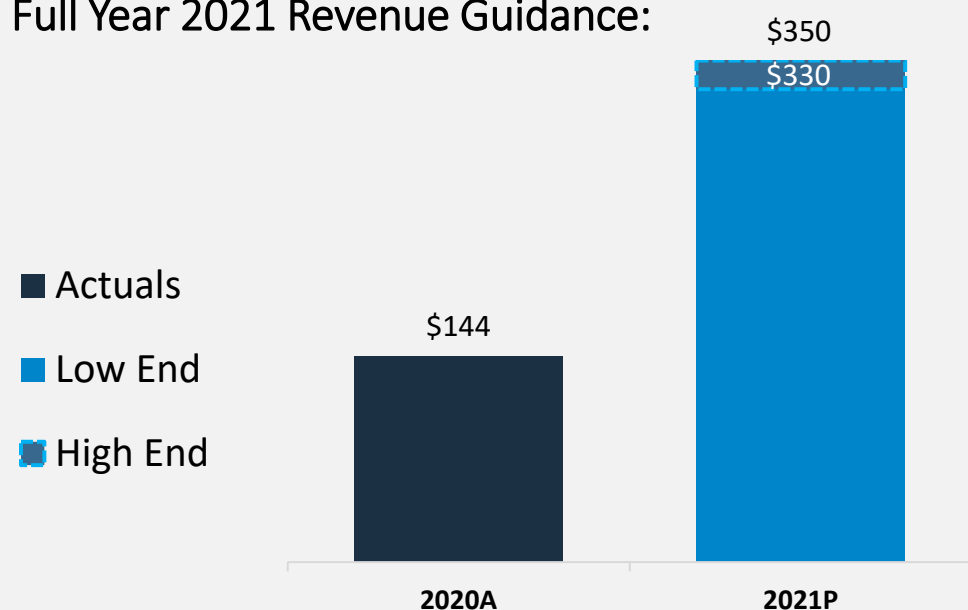


# FINANCIAL HIGHLIGHTS

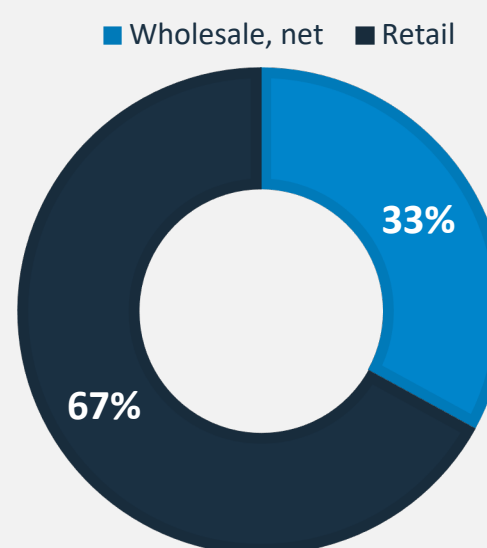
\$ in U.S. millions, unless otherwise noted



## Full Year 2021 Revenue Guidance:



## Q3 '21 Net Revenue Split



## MANAGEMENT TEAM

- Abner Kurtin**, Founder and Chief Executive Officer
- Frank Perullo**, Co-Founder and Chief Strategy Officer
- Dan Neville**, Chief Financial Officer
- Christopher Melillo**, Chief Revenue Officer
- Robin Debiase**, Chief People Officer

## BOARD OF DIRECTORS

- Abner Kurtin**, Chairman
- Frank Perullo**, Director
- Scott Swid**, Independent Director
- Emily Paxhia**, Independent Director
- Joseph Hinrichs**, Independent Director

TREMENDOUS PENT-UP GROWTH; ONLY A FRACTION OF ASSETS "TURNED ON"

SUPERIOR PORTFOLIO OF ASSETS IN LIMITED LICENSE STATES

MANAGEMENT TEAM WITH PROVEN TRACK RECORD OF EXECUTION IN ILLINOIS

ROOM FOR CONTINUED MARGIN IMPROVEMENT THROUGH VERTICAL INTEGRATION

STRONG FINANCIALS AND REVENUE GROWTH

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INVESTMENT HIGHLIGHTS